

LEARNING TO LEAD

OPENING RETREAT: STUDENT AGENDA FOR CCAR TRLP CLASS III, 10/26-10/27, 2007

Goals:

- Jump start the process of getting to know each other break the ice
- Delve into the specific personality categories and explore their impact on group dynamics
- Build a team with the class participants
- Explore leadership styles and get acquainted with key issues facing REALTOR® associations and the industry
- Interact with current and past leaders
- Get acquainted with various board factions
- Begin or deepen your board involvement

Day 1: Friday, 10/26/07 (Harbour Ballroom)

| 8:00-9:00 | Arrival and Continental Breakfast | Diane, Gigi, Randy |
|-------------|---|--------------------|
| 9:00-9:50 | Assembly of the Class and Introductions | Randy Wright |
| 9:50-10:05 | Break | |
| 10:05-10:45 | Developing Class Ground Rules | Participants |
| 10:45-11:00 | Introduction of Walk & Talk | Randy Wright |
| 11:00-12:00 | Trust Is All We Have to Lose | Sally Bartz |
| 12:00-1:00 | Lunch, Past Presidents Visit (Galley Room) | |
| | Amoret Cain – Texas Real Estate Depot LLC Judy McKee – Ebby Halliday, REALTORS Plano Sherry Lowry – Keller Williams Realty Plano Early B. Milstead – Keller Williams Realty North Collin County John Applegate – Keller Williams Realty Plano Charly Clark – Keller Williams Realty Plano | |
| 1:00-1:45 | Our REALTOR® Family – How It Works | Randy Wright |
| 1:45-2:45 | How Did I Get from There to Here: | Panel |
| | Mike Brodie – Keller Williams Realty, NAR Past Treasurer Virginia Cook – Virginia Cook, REALTORS Benny McMahan – TAR President/CEO Avis Wukasch – Keller Williams Realty, TAR President | |



| 2:45-3:00 | Break | |
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| 3:00-4:00 | Hot Acid Convoy | Richard Poole |
| 4:00-4:30 | Class Legacy Project Challenge | Diane Donley |
| 4:30-4:40 | Recap | Randy Wright |
| 4:40-5:10 | Leadership Presentation | Robbie Robinson |
| 5:10-6:00 | Reception (Galley Room) | |
| 6:00-7:00 | Dinner (Galley Room) | |
| 7:00-7:30 | Complete Walk and Talk | |
| 7:30-9:00 | Fellowship | |
| 9:00 | Adjourn for the evening | |
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Day 2: Saturday, 10/27/07 (Harbour Ballroom)

| 7:30-8:30 | Class Gathering and Breakfast (Main Dining Room) | |
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| 8:30-10:30 | Dances with Wolves - Issues and Challenges Mike Brodie, Keller Williams; Immediate Past Treasurer, NAR Bob Baker, Keller Williams; President-Elect, CCAR | Mike Brodie/Bob Baker |
| 10:30-12:00 | Leadership and Your Personality, Part 1 | Stu Schlackman |
| 12:00- 1:15 | Lunch (Galley Room) & Check Out (NOTE: Participants MUST be checked out by 12:30 p.m.) | |
| 1:15-2:15 | Building Blocks for Effective Communication | Donna Posey |
| 2:15-2:30 | Break | |
| 2:30-4:00 | Leadership and Your Personality, Part 2 | Stu Schlackman |
| 4:00-4:30 | Recap/Retreat Evaluation | |
| 4:30 | Adjourn | |